## **TOP 100 ORIGINATORS OF FFELP LOANS -- FY00 AND FY99**

(SEQUENCED FROM HIGH TO LOW ON FY00 \$ OF NEW GUARANTEES)

	¢ of N	E\A/		
	\$ OF NEW GUARANTEES		RANKINGS	
LENDER NAME /	GUARAN	COMMUNICIES		INGS
STATE/(CITY)	FY00	FY99	FY00	FY99
CITICORP	2057.1	1820.5	1	2
NY (PITTSFORD)	2037.1	1020.5		_
CHASE MANHATTAN BANK	2025.1	1728.5	2	3
NY (GARDEN CITY)	2023.1	1720.3		3
BANK ONE	1999.8	1902.0	3	1
	1999.0	1902.0	3	1
OH (COLUMBUS) NORWEST BANK STUDENT LOAN CENTER	1521.9	1501.3	4	5
	1521.9	1501.3	4	э
SD (SIOUX FALLS) BANK OF AMERICA	4540.0	1501.3	-	4
	1512.9	1501.3	5	4
CA (BREA)	1001.0	1000.0		
FIRST UNION NATIONAL BANK	1231.2	1269.8	6	6
CA (SACRAMENTO)			_	
NATIONAL CITY BANK	886.6	824.2	7	7
OH (CLEVELAND)				
SALLIE MAE	860.0	479.6	8	10
VA (RESTON)				
AMERICAN EXPRESS ED ASSURANCE CO	565.7	321.0	9	17
CA (SAN DIEGO)				
FLEET BOSTON FINANCIAL CORP	541.1	562.4	10	9
RI (PROVIDENCE)				
PITTSBURGH NATIONAL CORP	534.6	459.4	11	11
PA (PITTSBURGH)				
UNION BANK & TRUST COMPANY	501.7	452.4	12	12
NE (LINCOLN)				
EDUCATIONAL FINANCE GROUP	482.9	568.1	13	8
MA (SWANSEA)				
PENNA HIGHER ED ASSISTANCE AGENCY	476.1	400.4	14	13
PA (HARRISBURG)				
SUNTRUST BANK	448.6	380.8	15	15
VA (RICHMOND)				
U S BANK	431.9	397.8	16	14
MN (ST PAUL)				
KEY CORP	381.5	338.4	17	16
OH (CLEVELAND)				
NORTHSTAR GUARANTEE INC	280.4	165.0	18	26
MN (ST PAUL)				
FIRSTAR BANK	280.3	232.5	19	18
WI (MILWAUKEE)				
COLLEGE FOUNDATION INC.	263.6	193.2	20	21
NC (RALEIGH)				
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	\$ OF NEW			
	GUARANTEES		RANKINGS	
LENDER NAME /				
STATE/(CITY)	FY00	FY99	FY00	FY99
TEACHERS INSUR & ANNUITY ASSN OF AM	256.2	219.9	21	20
NY (NEW YORK)				
SOUTH CAROLINA STUDENT LOAN CORP	252.7	228.6	22	19
SC (COLUMBIA)				
ACADEMIC MANAGEMENT SERVICES	227.7	168.2	23	25
MA (SWANSEA)				
NOVA SOUTHEASTERN UNIVERSITY	202.5	163.2	24	27
FL (FORT LAUDERDALE)				
EDUCATIONAL FUNDING OF THE SOUTH	196.1	173.5	25	22
TN (KNOXVILLE)				
COMMERCE BANK	193.3	171.1	26	23
MO (ST LOUIS)				
MARINE MIDLAND BANK	184.6	168.3	27	24
NY (BUFFALO)				
NEW HAMPSHIRE HIGHER ED LOAN CORP	145.9	142.1	28	30
NH (CONCORD)				
RHODE ISLAND STUDENT LOAN AUTHORITY	142.3	134.7	29	31
RI (WARWICK)				
AMSOUTH BANCORP ED FIN GROUP	138.6	143.2	30	29
MS (JACKSON)				
ILLINOIS STUDENT ASSISTANCE COMM/IDAAP	133.8	101.2	31	35
IL (DEERFIELD)				
MELLON BANK	132.2	149.2	32	28
PA (PITTSBURGH)				
TWIN CITY FEDERAL SAVINGS BANK (TCF)	127.2	117.4	33	33
MN (MINNEAPOLIS)				
VERMONT ED LOAN FINANCE PROGRAM	122.4	99.4	34	36
VT (WINOOSKI)				
CITIZENS BANK	122.4	63.5	35	49
RI (RIVERSIDE)				
REGIONS BANK	115.0	96.0	36	37
AL (MOBILE )				
MARQUETTE BANK	111.4	75.3	37	42
MN (LAKEVILLE)				
WASHINGTON MUTUAL SAVINGS BANK	103.4	120.1	38	32
WA (SEATTLE)				
CONNECTICUT STUDENT LOAN FOUNDATION	98.4	79.4	39	40
CT (ROCKY HILL)				
KENTUCKY HIGHER ED STUDENT LOAN CORP	91.0	73.8	40	44
KY (LOUISVILLE)				

<sup>&</sup>quot;\*" INDICATES RANKING NOT IN TOP 100.

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	\$ OF N	EW		
	GUARANTEES		RANKINGS	
LENDER NAME /	COARAI	ILLO		
STATE/(CITY)	FY00	FY99	FY00	FY99
EDUCATIONAL FUNDING SERVICES INC	84.0	103.4	41	34
TX (WACO)	00			•
OHIO COLLEGE OF PODIATRIC MEDICINE	80.7	82.6	42	38
OH (CLEVELAND)		02.0		•
CORUS BANK	78.5	78.2	43	41
IL (CHICAGO)				
BANCORPSOUTH BANK	77.5	73.9	44	43
MS (TUPELO)				
ARIZONA EDUCATIONAL LOAN MARKETING	74.3	51.1	45	57
AZ (MESA)				
MAINE EDUCATIONAL LOAN MARKETING	74.3	79.8	46	39
ME (AUGUSTA)				
UNION PLANTERS BANK	72.6	70.9	47	45
TN (KNOXVILLE)				
UNIVERSITY OF PENNSYLVANIA	71.0	60.9	48	51
PA (PHILADELPHIA)				
BANK OF NORTH DÁKOTA	66.3	67.1	49	46
ND (BISMARCK)				
FIRST TENNESSEE BANK	65.2	57.4	50	53
TN (MARYVILLE)				
FROST NATIONAL BANK	65.2	65.0	51	47
TX (SAN ANTONIO)				
STILLWATER NATIONAL BANK	62.0	49.4	52	60
OK (STILLWATER)				
BANK OF OKLAHOMA	60.1	64.1	53	48
OK (TULSA)				
HIBERNIA NATIONAL BANK	59.7	48.2	54	61
LA (BATON ROUGE)				
GEORGIA STUDENT FINANCE AUTHORITY	59.5	55.3	55	55
GA (TUCKER)				
INDEPENDENCE FEDERAL SAVINGS BANK	57.7	51.2	56	56
DC (WASHINGTON)				
UNIVERSITY OF SOUTHERN CALIFORNIA FCU	56.3	50.1	57	58
CA (LOS ANGELES)				
FIRST SECURITY BANK	53.3	58.4	58	52
UT (SALT LAKE CITY)				
EFS FINANCE CO	53.2	34.2	59	75
IN (INDIANAPOLIS)				
UNIVERSITY OF CHICAGO	51.7	49.8	60	59
IL (CHICAGO)				

	\$ OF NEW		DANIES C	
	GUARANTEES		RANKINGS	
LENDER NAME /	<b>5</b> 1/00	E)/00		<b>5</b> 1/00
STATE/(CITY) MANUFACTURERS & TRADERS BANK	FY00	FY99	FY00	FY99
	49.9	38.2	61	68
NY (BUFFALO)	40.0			
ZIONS FIRST NATIONAL BANK	49.6	55.5	62	54
UT (SALT LAKE CITY)	40.0	47.4		
MARSHALL & ILSLEY BANK	49.0	47.1	63	62
WI (MILWAUKEE)	40.0	44.0		
NEW MEXICO ED ASSISTANCE FOUNDATION	48.3	41.8	64	67
NM (ALBUQUERQUE)	4= 0			
COMERICA BANK	47.2	41.9	65	66
MI (AUBURN HILLS)				
TRUSTMARK NATIONAL BANK	46.1	45.4	66	63
MS (JACKSON)				
PLAINS NATIONAL BANK	46.0	36.8	67	70
TX (LUBBOCK)	ļ			
UNIVERSITY FEDERAL CREDIT UNION	45.1	42.9	68	64
TX (AUSTIN)				
SIMMONS FIRST NATIONAL BANK	42.3	36.3	69	71
AR (PINE BLUFF)				
OLD KENT FINANCIAL CORP	42.0	38.0	70	69
MI (GRAND RAPIDS)				
MIDWESTERN UNIVERSITY	41.6	30.7	71	80
IL (DOWNERS GROVE)				
BANCFIRST	38.3	34.7	72	73
OK (SHAWNEE)				
KIRKSVILLE COLLEGE OF OSTEOPATHIC MED	38.3	41.9	73	65
MO (KIRKSVILLE)				
BOONE COUNTY NATIONAL BANK	38.2	33.0	74	78
MO (COLUMBIA)				
SOUTHTRUST BANK	36.5	35.1	75	72
AL (BIRMINGHAM)				
FIRST FEDERAL SAVINGS BANK	36.5	34.3	76	74
WI (LACROSSE)				
COLORADO STUD OBLIGATION BOND AUTH	35.4	34.0	77	76
CO (DENVER)				
BAC INTERNATIONAL CREDIT CORP	34.9	62.3	78	50
FL (MIAMI)				
NAVY FEDERAL CREDIT UNION	34.5	30.1	79	84
VA (MERRIFIELD)				
LOUISIANA PUBLIC FACILITIES AUTHORITY	33.3	33.3	80	77
LA (BATON ROUGE)				

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	¢ of N	F14/		
	\$ OF NEW GUARANTEES		RANKINGS	
LENDER NAME /	GUARANTELS		KANKINGS	
STATE/(CITY)	FY00	FY99	FY00	FY99
FIRST STATE BANK OF TEXAS	32.9	30.6	81	81
TX (DENTON)	32.9	30.0	01	01
WHITNEY NATIONAL BANK	32.7	25.2	82	89
LA (NEW ORLEANS)	32.1	23.2	02	09
SECURITY SERVICE FEDERAL CREDIT UNION	31.9	30.4	83	82
TX (SAN ANTONIO)	31.9	30.4	03	02
PURDUE EMPLOYEES FEDERAL CREDIT UN	31.8	25.3	84	88
	31.0	25.3	04	00
IN (WEST LAFAYETTE) ALL STUDENT LOAN CORP	30.7	5.0	85	*
CA (LOS ANGELES)	30.7	5.0	65	
NORTHWESTERN UNIVERSITY	20.6	23.7	0.0	93
	30.6	23.7	86	93
IL (EVANSTON) FIRST NATIONAL BANK OF ABILENE	29.9	31.0	87	79
	29.9	31.0	01	79
TX (ABILENE) WESTERN UNIV OF HEALTH SCIENCES	29.8	0.0	88	*
	29.8	0.0	00	
CA (POMONA) AGGIELAND CREDIT UNION	29.6	24.8	89	90
	29.6	24.0	69	90
TX (COLLEGE STATION) MICHIGAN HIGHER ED STUD LOAN AUTH	20.5	20.4		00
	29.5	29.1	90	86
MI (LANSING) GUARANTY BANK & TRUST CO	29.3	25.7	91	87
	29.3	25.7	91	87
KS (KANSAS CITY) KEYSTONE FINANCIAL	20.0	29.7	00	85
	28.6	29.7	92	85
PA (WILLIAMSPORT) WYOMING STUDENT LOAN CORP	20.4	20.0	00	00
	28.4	20.8	93	99
WY (CHEYENNE) SUMMIT BANCORP	28.2	30.3	94	83
	28.2	30.3	94	83
NJ (DAYTON) ARKANSAS STUDENT LOAN AUTHORITY	28.2	22.0	95	96
	28.2	22.0	95	90
AR (LITTLE ROCK) UNIVERSITY OF MISSOURI	27.3	0.0	96	*
	21.3	0.0	96	
MO (COLUMBIA) FIFTH THIRD BANK	26.8	18.4	97	*
	20.8	10.4	97	**
OH (CINCINNATI)	25.0	20.5		0.5
UNIVERSITY OF WISCONSIN CREDIT UNION	25.8	22.5	98	95
WI (MADISON)	2F 4	24.0	00	04
ASSOCIATED BANK	25.4	24.6	99	91
WI (STEVENS POINT)	05.0	20.0	400	07
CITIZENS STATE BANK	25.3	22.0	100	97
TX (SEALY)	1			

	\$ OF N	\$ OF NEW		
	GUARAN	GUARANTEES		INGS
LENDER NAME /				
STATE/(CITY)	FY00	FY99	FY00	FY99
MICHIGAN NATIONAL CORP	20.3	24.0	*	92
MI (FARMINGTON HILLS)				
OKLAHOMA STUDENT LOAN AUTHORITY	19.3	23.3	*	94
OK (OKLAHOMA CITY)				
ONE VALLEY BANK	23.5	21.0	*	98
WV (CHARLESTON)				
GUARANTY FEDERAL BANK	23.0	20.8	*	100
TX (DALLAS)				

	FY00	FY99
TOP 10 AS A PERCENT OF NATION	51.5	51.7
TOP 25 AS A PERCENT OF NATION	71.8	71.4
TOP 50 AS A PERCENT OF NATION	82.3	82.1
TOP 75 AS A PERCENT OF NATION	87.2	86.9
TOP 100 AS A PERCENT OF NATION	90.1	89.7

\$ OF NEW GUARANTEES INCLUDES STAFFORD (SUBSIDIZED AND UNSUBSIDIZED) AND PLUS LOANS (IN MILLIONS). EXCLUDES CONSOLIDATION LOANS. DATA SOURCE: NSLDS

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